



Supporting innovation across NHS Scotland



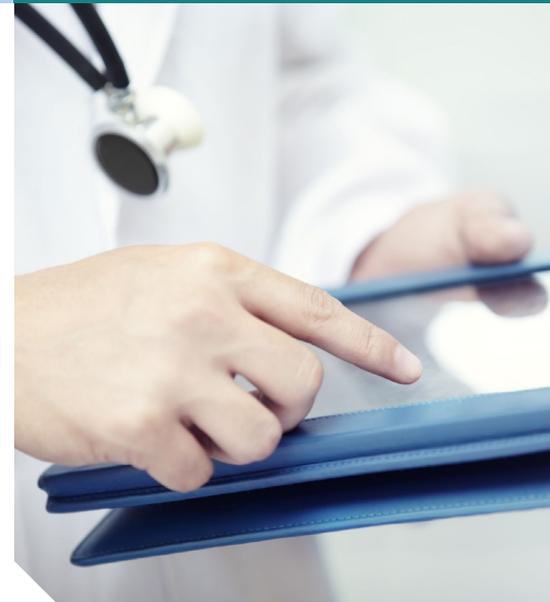
Commitment to innovation and improvement ensures our health service continually evolves; adapting to new patterns of care, increased demand and opportunities from new treatment and technology advances.

Health and Social Care Delivery Plan, December 2016

Scottish Health Innovations Ltd (SHIL) work in partnership with NHS Scotland to move promising ideas and innovations into viable products and services to improve patient care.

SHIL offers a systematic innovation pathway and works with healthcare professionals across Scotland to accelerate development of ideas and projects to improve patient care.

- **Assessing ideas**
- **Protecting intellectual property**
- **Product development and prototyping**
- **Raising finance**
- **Commercialisation, sales and marketing**



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Scottish Health Innovations Ltd (SHIL) works in partnership with NHS Scotland to identify, protect, develop and commercialise new innovations from healthcare professionals. Registered Number: SC 236303. Registered address: The Golden Jubilee National Hospital, Fourth Floor East, Agamemnon St, Clydebank, G81 4DY.



A clear, simple innovation pathway sets out the process for developing ideas into commercial success

WE ASSESS

SHIL receives over 100 submissions each year from healthcare professionals, ranging from simple but highly effective devices through to complex technological solutions. A robust process identifies the innovations that will best improve patient care, taking into consideration NHS resources, market size, novelty and inventiveness, and technical feasibility.



WE PROTECT

SHIL secures intellectual property (IP) for your innovation and advises on the different options available including patents, copyrights, trademarks, knowledge, know-how and more. This is an important step – without ownership of IP, anyone, regardless of permission, can use and adapt that idea. Anything of commercial value should be protected as soon as possible.



WE FUND

SHIL will fund your innovation through the process of research, development and commercialisation. If required, our team will manage applications for outside funding, suggest the most appropriate funders to pitch to and tailor applications to provide your innovation with the best possible chance of receiving financial backing.



WE RESEARCH

It is important to consider at an early stage the evidence base required for your product or service to enable use in clinical practice. SHIL can support this activity and work closely with NHS Research Scotland (NRS) – a partnership of Scottish NHS Boards and the Chief Scientist Office (CSO) of the Scottish Government, who are responsible for the management and delivery of clinical research in Scotland.



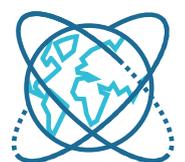
WE DEVELOP

Depending on the nature of the project, the team at SHIL will source the most appropriate organisations and suppliers to support the development of your innovation. We work closely with the organisations chosen to develop your innovation and act as the liaison point ensuring effective communication, regular update and adherence to key milestones.



WE COMMERCIALISE

Commercialisation is our end goal – generating revenue for the innovator and the employing health board and supporting reinvestment in healthcare. SHIL has a wealth of experience in commercialisation including direct sale, product licensing and company spin out.



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